



CASE STUDY

November 15, 2017

Mathews Brothers Boosts Production with New High Speed Ultra Series

Mathews Brothers of Belfast, Maine is steeped in heritage and American pride. They have been making window products for New England since 1854, always seeking to utilize the state-of-the-art equipment and highest quality components available.

When it was time to replace an aging glass cutter, Mathews had their priorities. Their new cutter needed to be high speed, capable of processing their range of products, and include built-in safety features. Billco delivered a 72" x 96" Ultra Series Cutting System, complete with a brand new guarding option for their safety concerns. The Ultra Series utilized HP3 Software to link their entire cutting operation, including other tables and scheduling software into one dynamic and responsive system. "We can put three times the amount of work through this cutter as compared with our previous one. It's already run thousands of pieces of glass and is going strong with no signs of wear," stated Kyle Hawthorne, Vice President of Operations.

When asked why they chose Billco, they said it was simple. They had confidence in Billco based upon previous experience and they value the fact that our products are American-made. From initial planning, manufacturing and post installation, Billco has been a partner to Mathews every step. "Any issue that had arisen was minuscule and was taken care of right away by a Billco Representative. Billco has been proactive in updating/upgrading software for us remotely," stated Hawthorne.

Check out a video of the Ultra Series in action, courtesy of Mathews Brothers: <https://www.youtube.com/watch?v=plTpJbWSqoQ>



For more information about glass solutions from Billco Manufacturing, please visit our website at www.billco-mfg.com or call us at 724.452.7390.



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